

**CHARTER OWNERSHIP OPPORTUNITY
OFFERED BY
SAILTIME AND NEWPORT BEACH SAILING CHARTERS**

Cruising Yachts has received the following information from SailTime and Newport Beach Sailing Charters in Newport Beach. SailTime is the fractional ownership program provided by Hunter Marine Corporation through local franchisees nationwide. Newport Beach Sailing Charters, an affiliate of SailTime in Newport Beach, offers Captained Charters using licensed skippers for people interested in going sailing for a day or a weekend.

SailTime in Newport Beach is looking to bring on a new Hunter 33, 36, 38, 39, 41, 45 or 49.

SailTime will pay the owner 50% of the revenue we bring in. Here is an example on a Hunter 38. We sell 7 memberships on the owner's boat. Each membership is about \$1000 per month. The owner gets \$3500 per month. The owner gets seven 12-hour blocks to use the boat per month. In addition, anytime a member is not using the boat, the owner can book it within 36 hours of the start of the time he/she wants to sail. There is no cost for this additional usage.

Here is another option if the owner doesn't feel seven 12-hour blocks is enough time for him/her. We can reduce the number of members on the boat to 6 or 5 or whatever the owner wants. He will still get 50% of whatever we bring in, plus the boat will be more open for him to book whenever he wants.

If you are looking to put a boat in charter or are looking for a partner to reduce some expenses, this is an excellent option. Limiting the number of partners while defraying almost all of your ownership expenses (including your mortgage) will make a new sailing yacht affordable for you. This is for new boats only. Just 3 partners could get you an extra \$1500 a month (for the 38 example) which would easily surpass the difference between the price of a new and used yacht. The 3 other partners would only take 10 days per month (max) while leaving the other 20 days open for you to enjoy.

The Hunter 38 offered by Cruising Yachts in San Diego is a fantastic deal and would be extremely popular if an owner is looking to maximize revenue generation and limit expenses to almost zero. The Hunter 49 also offered by Cruising Yachts is another exceptional deal that would benefit from SailTime and the Newport Beach Sailing Charters. The owner could generate income from SailTime members as well as from Captain Charters and Corporate events. Please see our website for services provided. www.SailNewportBeach.com We are networked with all the concierges at the top beach hotels. In addition, our brochure is in 400 tourist locations (hotels, airport, visitor centers) around Orange County.

If you have any questions or would like additional information, contact Chris Jester at SailTime / Newport Beach Sailing Charters at 714 878-7700.